



OCCIDENTAL LEATHER®
HAND CRAFTED IN THE USA SINCE 1980

Give Your Customers a Free Occidental Classic T-Shirt with Their Occidental Purchase



Distributors: Indicate sizes & quantities based on number of Tee's you should receive.

Distributor Purchase	Free T-Shirts
\$2,500	4
\$3,500	6
\$5,000	9
\$7,500	14
\$10,000	20
\$12,500	26
\$15,000	32
\$18,000	40
\$20,000	45
Above \$25,000	60

Size	Qty.
XXL	
XL	
LG	
M	
SM*	

Total:

Example: \$7,500 order would receive 14 Free T-Shirts.

**Limited supply of size SM*

Q4 PROMO

Runs Oct. 1 through Dec. 20, 2023

707 824 2560 orders@OccidentalLeather.com



BADGER TOOL BELTS
BLUE COLLAR BRIEFCASE®

Smart Start Program Update



NEW ITEMS!

ELECTRICIAN SET



Sizes SM-XXL
SKU 464010 Gunmetal

BOLT BAG



SKU 435030 Black

GUN LOOP



SKU 452530 Black

FRAMER SET



Sizes SM-XXL
SKU 463110 Gunmetal Grey
SKU 463120 Sawdust Black

CARPENTER SET



Sizes SM-XXL
SKU 461010 Gunmetal Grey
SKU 461020 Sawdust Sage

TRIMMER SET



Sizes SM-XXL
SKU 462010 Gunmetal Grey
SKU 462020 Sawdust Sage

ACCESSORY POUCH



SKU 453010 Gunmetal Grey
SKU 453020 Sawdust
SKU 453054 Hi-Vis Orange

SUSPENDERS



SKU 420010 Gunmetal Grey
SKU 420020 Sawdust

HAMMER LOOP



SKU 452010 Gunmetal
SKU 452020 Sawdust
SKU 452054 Hi-Vis Orange

AVAILABLE UPON REQUEST:

1 - COUNTER MAT (20" x 16")



1 - HEADER SIGN (38" x 12")



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- BLUE COLLAR BRIEFCASE® -

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***Minimum suggested order,
but you can order more!**

CORE PRODUCT OFFERING*

Order Qty	Part #	Qty	Description	UPC	Weight	Cost	MAP	Ext. Cost
	461010 M	1	Carpenter Set - Gunmetal Grey Med.	759244330809	3.5 lbs.	\$257.74	\$364.90	
	461010 XL	2	Carpenter Set - Gunmetal Grey X-Lg.	759244331004	3.7 lbs.	\$257.74	\$364.90	
	461010 XXL	1	Carpenter Set - Gunmetal Grey XX-Lg.	759244331103	3.7 lbs.	\$257.74	\$364.90	
	461020 M	1	Carpenter Set - Sawdust Sage Med.	759244331301	3.5 lbs.	\$257.74	\$364.90	
	461020 XL	2	Carpenter Set - Sawdust Sage X-Lg.	759244331509	3.7 lbs.	\$257.74	\$364.90	
	461020 XXL	1	Carpenter Set - Sawdust Sage XX-Lg.	759244331608	3.7 lbs.	\$257.74	\$364.90	
	462020 M	1	Trimmer Set - Sawdust Sage Med.	759244331806	3.1 lbs.	\$240.08	\$339.90	
	462020 XL	2	Trimmer Set - Sawdust Sage X-Lg.	759244332001	3.2 lbs.	\$240.08	\$339.90	
	420010	3	Badger Suspenders - Gunmetal	759244330502	0.7 lbs.	\$56.43	\$79.90	
	420020	3	Badger Suspenders - Sawdust	759244330601	0.7 lbs.	\$56.43	\$79.90	

TOTAL:

FRAMER & ELECTRICIAN SETS - Pick 3+*

Order Qty	Part #	Qty	Description	UPC	Weight	Cost	MAP	Ext. Cost
	463110 M	2	Framer Set - Gunmetal Med.	759244347104	4.0 lbs.	\$276.38	\$391.30	
	463110 XL	2	Framer Set - Gunmetal X-Lg.	759244347302	4.2 lbs.	\$276.38	\$391.30	
	463120 M	2	Framer Set - Sawdust Black Med.	759244347609	4.0 lbs.	\$276.38	\$391.30	
	463120 XL	2	Framer Set - Sawdust Black X-Lg.	759244347807	4.2 lbs.	\$276.38	\$391.30	
	464010 M	2	Electrician Set - Gunmetal Med.	759244358902	3.2 lbs.	\$247.14	\$349.90	
	464010 XL	2	Electrician Set - Gunmetal X-Lg.	759244359107	3.3 lbs.	\$247.14	\$349.90	

Any Color / Any Mix

TOTAL:

ACCESSORIES - Pick 3+*

Order Qty	Part #	Qty	Description	UPC	Weight	Cost	MAP	Ext. Cost
	452010	2	Hammer Loop - Gunmetal	759244339109	0.1 lbs.	\$20.41	\$28.90	
	452020	2	Hammer Loop - Sawdust	759244341201	0.1 lbs.	\$20.41	\$28.90	
	452054	2	Hammer Loop - Hi-Vis Orange	759244341805	0.1 lbs.	\$20.41	\$28.90	
	453010	2	Accessory Pouch - Gunmetal	759244343304	0.3 lbs.	\$26.77	\$37.90	
	453020	2	Accessory Pouch - Sawdust	759244345407	0.3 lbs.	\$26.77	\$37.90	
	453054	2	Accessory Pouch - Hi-Vis Orange	759244346008	0.3 lbs.	\$26.77	\$37.90	
	452530	2	Gun Loop - Black	759244355604	0.1 lbs.	\$14.06	\$19.90	
	435030	2	Bolt Bag - Black	759244349009	0.6 lbs.	\$74.09	\$104.90	

Any Color / Any Mix

TOTAL:

BILL TO:

Address:

City, State, Zip:

Email:

SHIP TO:

Address

City, State, Zip

PO#:

Date:
Rep. Name:
Contact Info:
Email:

All Orders Must be Approved by Regional Manager

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Are You Missing Sales & Profits without Stocking our Top Sellers? Stock Our Top Selling Accessories

5522



**Belt Worn 4-in-1
Tool/Tape Holder**

5055



**Stronghold® Suspension
System**

2003



Oxy™ Tool Shield

5520



**5-in-1 Tool
Holder**

5059



**High Mount Hammer
Holder**

5070



PRO Drywall™ Pouch

5057



Pocket Caddy™

5012



Hammer Holder

9501



Clip-On Pouch

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Item #	Description	List Price	Net Price	MAP	UPC
5055	Stronghold® Suspension System	\$152.64	\$98.11	\$138.90	759244102406
2003	Oxy™ Tool Shield	\$7.03	\$4.52	\$6.40	759244205206
1546	Stronghold® Light Suspenders	\$109.78	\$70.56	\$99.90	759244184600
5059	High Mount Hammer Holder	\$21.87	\$14.06	\$19.90	759244085204
5012	Hammer Holder	\$29.56	\$19.00	\$26.90	759244005905
5520	5-in-1 Tool Holder	\$50.44	\$32.42	\$45.90	759244300802
5009	Leather Work Suspenders	\$109.78	\$70.56	\$99.90	759244005202
5523	Clip-On 4-in-1 Tool/Tape Holder	\$44.95	\$28.89	\$40.90	759244305906
5020	2-in-1 Tool & Hammer Holder	\$38.35	\$24.65	\$34.90	759244204001
5522	Belt Worn 4-in-1 Tool/Tape Holder	\$44.95	\$28.89	\$40.90	759244305807
5047	Tape & Knife Holder	\$39.45	\$25.36	\$35.90	759244210606
5046	Clip-On Lg. Tape Holster	\$33.96	\$21.83	\$30.90	759244217209
5518	No Slap Hammer Holder	\$30.66	\$19.71	\$27.90	759244318005
5040	Clip-On Hammer Holder	\$21.87	\$14.06	\$19.90	759244213409
5057	Pocket Caddy™	\$40.55	\$26.06	\$36.90	759244008302
B5057	Pocket Caddy™ - Black	\$40.55	\$26.06	\$36.90	759244224009
3853	Rugged Service Cream - Bakers Doz w/Display Box	\$196.59	\$126.36	\$178.90	759244326406
5053	Electrician's Pocket Caddy™	\$54.84	\$35.25	\$49.90	759244160505
5037	High Mount Lg. Tape Holster	\$33.96	\$21.83	\$30.90	759244195606
5137	Extra Large Tape Holster	\$37.25	\$23.94	\$33.90	759244222203
5328	Clip-On Lg. Leather Phone Holster	\$49.34	\$31.71	\$44.90	759244073607
9008	Hip Buddies®	\$65.82	\$42.31	\$59.90	759244284409
5005	Belt Liner with Sheepskin (SM - XL)	\$109.78	\$70.56	\$99.90	759244004502
8567	Belt Worn Drill Holster	\$54.84	\$35.25	\$49.90	759244223705
5545	Leather Nail Strip Holster	\$54.84	\$35.25	\$49.90	759244177305
5032	Tapered Tool Holster	\$30.66	\$19.71	\$27.90	759244176803
9020B	Oxy™ Nylon Suspenders - Black	\$38.35	\$24.65	\$34.90	759244049107
5066	Drill Holster	\$62.53	\$40.19	\$56.90	759244009705
5331	Belt Worn XL Leather Phone Holster	\$49.34	\$31.71	\$44.90	759244329407
5330	Clip-On XL Leather Phone Holster	\$49.34	\$31.71	\$44.90	759244329308
8505	4 Pocket Tool Holder	\$32.86	\$21.12	\$29.90	759244129106
5022	Occidental Leather® Knee Pads	\$85.60	\$55.02	\$77.90	759244086003
5156	2" Cradle Hammer Holder	\$21.87	\$14.06	\$19.90	759244147001
5006	Hip Pads with Sheepskin	\$87.80	\$56.43	\$79.90	759244004908
5026	Utility Rectangular Loop	\$15.27	\$9.81	\$13.90	759244143706
5068	Construction Calculator Case	\$38.35	\$24.65	\$34.90	759244009903
5010	Leather Utility Snap	\$15.27	\$9.81	\$13.90	759244005707
5100	Work Forged Belt Caddy	\$46.04	\$29.59	\$41.90	759244295108
2006	Pocket Shield	\$5.38	\$3.46	\$4.90	759244189902

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ELECTRICIAN SET
464010



ELECTRICIAN TOOL BAG
434010



GUN LOOP
452530

6" h x 3" w



BOLT BAG
435030

11" h x 9" w

